

# We Provide Optimized and Flexible Options

Clients count on us to **architect, deploy and operate** the right solution for their business needs

Public Azure

Private Cloud

Hybrid Cloud

Colocation

## Backed by advanced services:



### MANAGED CLOUD

Assessment, Architecture,  
Migration, Operation



### SECURITY

Information Security (InfoSec)  
Data Protection  
Disaster Recovery (DR)



### COMPLIANCE

HIPAA/HITECH,  
PCI-DSS, IRS-1075,  
SSAE 16



### DEVOPS

DB Administration  
Release Management  
CICD

## THE ATMOSERA DIFFERENCE

### We will meet you where you want and need to be met

Our mantra is “we will meet you where you want and need to be met” along your cloud journey. Businesses have different objectives, different approaches, and are at varying places along the cloud curve. With our 20+ years of assessment, architecture, and deployment experience, we leverage our engineering expertise, our reference architectures, and our consultative people skills to identify where a company may be on the cloud curve, and what solution best suits them for where they are now with an eye towards where they want to be.

Our process involves a thorough understanding of a company’s strategy involving financial objectives, business model, applications, use cases, data requirements, security posture, compliance needs, and user profiles to architect the optimal solution that best meets their objectives. Our process is efficient, iterative, and built to create understanding and trust.

### Increased functionality and value

We have spent years building automation around our own IP against Azure and our private cloud infrastructure. We have 15 reference architectures in Azure with hundreds of automations and desired state configurations, and we also continue to build those elements into our private cloud infrastructure. We are experts in public Azure, private cloud, and in hybrid infrastructures, with our own automation / IP built into the platform for increased functionality and value.

### Improved operation

We have managed over 100 cloud environments across the hybrid plane worldwide. Clients can rest assured that when we assess, architect, and deploy an environment for them, we engineer and deploy it from the vantage of how it will operate. Atmosera understands how cloud environments are designed and built, but also how they will perform under real-world operating scenarios.

*“Atmosera provided the expertise to properly assess our needs, deploy the Azure environments and now operates them 24x7 enabling our team to focus on our business without worrying about our underlying systems.”*

— David McCurley, Marketing, ATLANCO



*"Atmosera really validates innovative services and opportunities by committing 100% to the Azure platform."*

– Mark Rice, Microsoft General Manager,  
Managed Services Providers

## WORLD-CLASS SUPPORT AND OPERATION

Atmosera provides 24x7x365 management and live support of the services we engineer, deploy and operate for our customers. At the heart of any customer engagement is the Atmosera Operations team, which consists of customer-focused technical professionals who have extensive experience in enterprise-class cloud infrastructure and applications, who are available around the clock, 365 days of the year. Our support and management model is backed by proven best practices and hardened, ITIL-based operational processes.

## A TRUSTED PARTNER

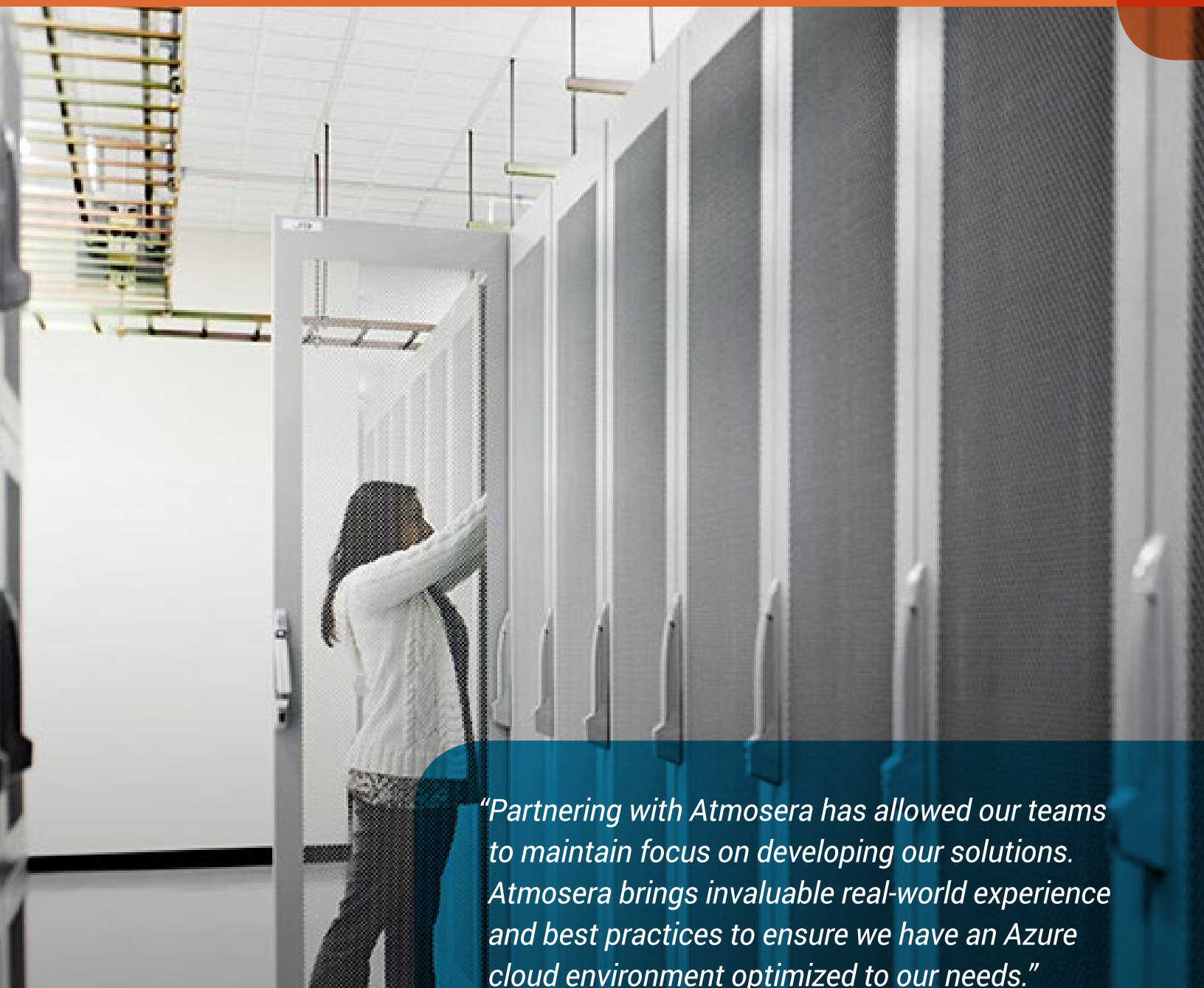
Atmosera is a trusted partner with whom our customers feel comfortable working. This comfort comes from transparency in communication and reporting functionality, a solid foundation of technical expertise and experience in cloud deployments, a direct, proven and positive connection with Microsoft, and a working style that affords the ability to partner, problem solve and proactively support our customers' needs.

Our customers find us easy to work with, straightforward in approach and very much a company that delivers business-critical solutions with a personal approach.

## WHAT CUSTOMERS SAY

Atmosera understands the strategic, operational, and risk considerations of outsourcing a cloud environment, and we certainly understand the absolute business-critical nature of our role in our customer's performance, reputation, and ultimately, their success. Every Atmosera employee takes this role seriously and we have the expertise, systems, processes, and framework in place. Our customers can rest assured that their environments are being taken care of when they partner with Atmosera.





*"Partnering with Atmosera has allowed our teams to maintain focus on developing our solutions. Atmosera brings invaluable real-world experience and best practices to ensure we have an Azure cloud environment optimized to our needs."*

– Joel Naumoff, Sr. Director IT, Tripwire

## ABOUT ATMOSERA

Atmosera assesses, architects, deploys, and manages enterprise-grade cloud infrastructures across the hybrid plane. From private clouds leveraging Microsoft Cloud Platform to Microsoft Azure and hybrid environments leveraging both, Atmosera has 20+ years of experience delivering secure, and reliable cloud solutions to businesses worldwide within a wide variety of sectors including healthcare, financial, manufacturing, retail, and government. We are a Nationally Managed Partner with Microsoft, a Gold Level Tier 1 CSP, COSN, and Azure Certified for Hybrid designations.